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# Strive for, but do not demand perfection.

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### **ABSTRACT**

This article reviews the concept of 'perfectionism'. Five common misconceptions about perfectionism are discussed. Contrary to popular belief, perfectionism does not necessarily represent a negative attribute in a player or coach. Rather, 'perfectionism' can be a positive and normal attribute associated with tennis excellence. Practical implications for coaches are highlighted.

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### **INTRODUCTION**

"Today I left as a winner. (It) was perfect. ... Pete Sampras is perhaps the greatest player we've ever had. To be on the same level as Pete, my former hero in a way, is already very nice, but I'm not there yet. I haven't won Paris, Davis Cup, the Olympic Games, many other tournaments I'd like to win again. But, you know, if I don't win them, it's okay too. I'm having a great run. I just want to enjoy my tennis and not just put myself under pressure all the time. I'm just happy with such a good run, especially at Wimbledon, the most important tournament of my life. I'm loving every moment of it". (Roger Federer, 8 July 2007, after defeating Rafael Nadal to win his 5th consecutive Wimbledon singles title).



In a recent publication, Flett and Hewitt (2005) suggest that a number of champion tennis players, including John McEnroe and Serena Williams, share "a demonstrated history of extreme perfectionism" (p. 17). One may well ask, is this a good or bad thing to be characterised as a perfectionist? What does it mean to be a perfectionist? How does one become such and can/should one change?

This article explores these issues by examining several myths about perfectionism and highlighting implications and recommendations for tennis coaches. Let's start by examining common misconceptions about perfectionism and its relationship with sporting excellence.

## **MYTHS**

# Myth 1: Everyone knows what perfectionism means

It is understandable that perfectionism may mean different things to different individuals, given the numerous definitions of the term to be found in the literature. Perfectionism has been loosely defined as the setting of excessively high personal standards of performance (Burns, 1980; Pacht, 1984) to a more recent, and formal, conceptualisation as "a personality style characterised by striving for flawlessness and setting of excessively high standards of performance accompanied by tendencies for overly critical evaluations of one's behaviour" (Stoeber & Otta, 2006, p.295). While no one single definition of perfectionism has been agreed upon by perfectionism researchers, it is universally accepted that the central aspect of perfectionism is the setting of, and striving for, high standards.

## Myth 2: Perfectionists are all alike

As with any personality style or trait, no two individuals are the same and this is true for perfectionists. While perfectionists share the characteristic of setting and striving for high standards, they differ on a variety of other interrelated characteristics. This has led researchers to categorise perfectionists as one of two types, 'positive' (also labelled

normal, adaptive, healthy, functional, active) or 'negative' (also labelled neurotic, maladaptive, unhealthy, dysfunctional, passive) perfectionists (Stoeber & Otta, 2006).

The key distinguishing characteristics of the positive versus negative perfectionist are listed in the following table.

#### POSITIVE PERFECTIONIST NEGATIVE PERFECTIONIST Ability to view him/herself Rarely satisfied with successful even if not the achievements - tendency to see 'perfect performance' - enjoys him/herself as a failure his/her accomplishments Preoccupied with, and overly Ability to accept personal and critical of, results. Inability to situational limitations - realistic accept mistakes in monitoring and evaluating Motivated by fears of own performance failure and concerns about Motivated to excel and focuses disappointing others on doing things right Tense & anxious about tasks; Relaxed but careful attitude; compulsive tendencies: doubts confident in abilities abilities and concerned with quality of performance Disappointed with failure but renew efforts & commitment Self-worth dependent on results More likely to complete tasks on time Tends to procrastinate Balanced thinker · 'Black and white'/ 'all or nothing thinker (perfect or

Table 1. Differences between the positive and negative perfectionist (adapted from Burns [1980], Hamachek [1978] and Pacht [1984]).

failed; good or bad)

To briefly summarise the features depicted in Table 1, negative perfectionists set extremely high standards however, being overly critical and intolerant of mistakes, they are never satisfied with results (believing results could always be better). In contrast, positive perfectionists accept personal and situational limitations, and the inevitability of making mistakes, and in doing so, enjoy their purposeful pursuit of excellence.

It has been suggested that the critical distinction between positive and negative perfectionism lies in an individual's demand for perfection (Gotwals, Dunn & Wayment, 2003). While all perfectionists strive for perfection, negative perfectionists also feel a need to perform flawlessly (i.e., unable to accept being, and performing, less than perfect). As summarised by Zinsser, Bunker and Williams (2001), there "is always value in striving for perfection [in sport] but nothing to be gained by demanding perfectionism" (p. 302).

# Myth 3: Perfectionism is not associated with sporting excellence

The accuracy, or otherwise, of this myth depends on whether one is referring to positive or negative perfectionism (as described above). It is true to say research supports that ngative perfectionism is an antecedent to burnout among young tennis players (Gould, Ulry Tuffey & Loehr, 1996) for example. It is, however, equally true that research(e.g., Bloom, 1985; Hardy, Jones & Gould, 1996; Gould, Dieffenback & Moffett, 2002) supports many of the most successful world class athletes are positively perfectionistic in their orientations. These latter research findings have led sport psychologists to propose the positive form of perfectionism is indeed "a trademark feature of high performance athletes" (Gotwals, Dunn & Wayment, 2003, p. 19).

Myth 4: Perfectionism can be traced to parental influences in childhood This myth may have some validity but does not completely portray the complexity of the perfectionism developmental process. This process is thought to be an ongoing one that does not solely rely on the early experiences of children. Undoubtedly parental factors have a strong impact early on in instilling values and thereby shaping a child's character (Bloom, 1985; Csikszentmihalyi, 1996). However, other factors such as the role of significant others (e.g., coaches, teachers) and the impact of society's values and cultural influences need also be considered.

### Myth 5: 'Once a perfectionist, always a perfectionist'

Since perfectionism is learned (versus inherited), most individuals can develop, moderate and/or change such an orientation (Hamacheck, 1978). Granted some individuals will require assistance in this process (e.g., work with a sport psychologist) but change is generally possible, and in some cases, desirable. While each case must be judged on its own merits, a possible case warranting change may, for example, involve a player who invariably 'drops his/her bundle' on the first mistake he/she makes in a match, continually berates him/herself on his/her standard of play and suffers badly from the strain of competition.

# RECOMMENDATIONS FOR COACHES

Several implications for coaches can be drawn from the above discussion. Most significantly, it is important for coaches to be aware, and mindful, that perfectionism in themselves and/or their players does not necessarily represent a negative or dysfunctional characteristic. It can also be positive and normal, and indeed, a key quality for sporting excellence. Here are a couple of suggestions for coaches to consider in working with players.

### RECOMMENDED APPROACHES

- Focus on doing one's best rather than worrying about mistakes and errors
- Enjoy striving for perfection rather than being afraid of falling short of it
- Appreciate what has been achieved rather than pondering or stressing about the discrepancy between what has been achieved, and what might have been achieved, if everything had worked out perfectly

# Table 2. Recommended approaches for coaches to adopt and pass onto players (adapted from Stoeber and Otto, 2006).

In adopting these suggestions, coaches will embrace the benefits from the pursuit of perfection but avoid the perils of demanding perfection. Striving for, but accepting being less than perfect, is the perfect way to go – just ask Roger Federer!

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